

C.V
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Career Summary

Result-oriented & experienced factory manager with a strong background in managing large scope of factories , farms and pack houses techniques. Ability to manage and streamline various factories operations which assists to supervise team

Summary of Skills

- Comprehensive knowledge about various factory procedures and operating factory equipment
- In-depth information about the best quality for raw materials, process and final product.
- Ability to understand problems and formulate appropriate solutions
- Background knowledge of managing factory and farms finances and operation
- Ability to manage food industry factory in different fields.
- Research and Development one of my skills
- Ability to make strong data analysis for business.

Education

1990- 1995 B.Sc. Degree in Agriculture science (Insert University).

Major: general branch.

Grade Very good

2007-2009 master's degree

In post-harvest treatment and Industrial food technology with IQF system- Grade: Very Good.

2013-2015 Office Administration and Management" certificate

– American University in Cairo (AUC)

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|-------------------------------------|-----------------------------|
| • Organizational Behavior | • Financial Management |
| • Interpersonal Skills | • Principles of Marketing |
| • Human resource Management | • Strategic Management |
| • Leadership Skills | • <i>Project Management</i> |
| • Decision Making & Problem Solving | |

Professional Experience:

December 15 July 2022- present

Title: Co-founder & CEO

Company: Shemokh Al Rwasy - Mhsool - Riyadh - KSA

Job Responsibilities:

- Factory Design and following up civil work in startup stage.
- Leading Strategy of business.
- Manage the financial processes of the market including P&L reports, forecasting, budgeting, and costing
- Following up the process of raw material from international market.
- Planning and organizing production schedules.

- Selecting lines, equipment, and tools according to needs and matched with standards.
- Hiring, selecting teamwork.
- Establishing, monitoring KPI'S System, Standard Operation Manual, and full quality System in place.
- Mapping the store, flow charts for lines and work instructions for all duties at the factory.
- Assessing project and resource requirements
- Estimating, negotiating, and agreeing budgets and timescales with clients and managers
- Ensuring that health and safety regulations are met
- Determining quality control standards
- Overseeing production processes and quality of raw materials.
- re-negotiating timescales or schedules as necessary
- selecting, ordering, and put the standards for purchasing materials
- organizing the repair and routine maintenance of production equipment
- liaising with buyers and marketing and sales staff
- organizing relevant training sessions.
- Following up corrective actions for all process.
- Keep an eye on cost reductions concept and good manufacturing practice on place.

December Dec 2020- June2022

Title: Plant Manager

Company: Yaa for food industry – Riyadh - KSA

Job Responsibilities:

- planning and organizing production schedules.
- Selecting lines, equipment.
- Hiring, selecting teamwork and train them.
- Establishing, monitoring KPI'S System, Standard Operation Manual, and full quality System in place.
- Mapping the store, flow charts for lines and work instructions for all duties at the factory.
- assessing project and resource requirements
- estimating, negotiating, and agreeing budgets and timescales with clients and managers
- ensuring that health and safety regulations are met
- determining quality control standards
- overseeing production processes and quality of raw materials.
- re-negotiating timescales or schedules as necessary
- selecting, ordering, and put the standards for purchasing materials
- organizing the repair and routine maintenance of production equipment
- supervising the work of junior staff
- organizing relevant training sessions.
- Following up corrective actions for all process.
- Keep an eye on cost reductions concept and good manufacturing practice on place.

Sep 2019- Nov 2020

Title: Plant Manager

Company: Delta 2 for food industry.

Job Responsibilities:

- planning and organizing production schedules
- assessing project and resource requirements

- estimating, negotiating and agreeing budgets and timescales with clients and managers
- ensuring that health and safety regulations are met
- determining quality control standards
- overseeing production processes and quality of raw materials, packing and crops.
- re-negotiating timescales or schedules as necessary
- selecting, ordering and purchasing materials
- organizing the repair and routine maintenance of production equipment
- liaising with buyers and marketing and sales staff
- supervising the work of junior staff
- organizing relevant training sessions.
- Following up corrective actions for all process.
- Keep an eye on cost reductions concept and good manufacturing practice on place.

Products:

Strawberry, Apricot, Fig, Banana, Date, Green beans, bean, Carrot, Broccoli, cauliflower, Peas, Artichoke, Molokhia and Okra.

Sep 2018- Aug 2019

Title: General Manager

Company: El Teriak – Nubaria city

Job Responsibilities:

- Initiating most effective farming practices and increasing production by 40%
- Arranging regular inspections for all equipment.
- Supervising the operating procedures.
- Generally reporting to the board of directors of the company& working closely with associate directors
- Collaborating with the financial Department in managing the budget for all departments.
- Following up with Exporting department regarding their strategy.
- Establishing KPI'S System.
- Supports board of directors in formulating policies and procedures.
- Following on the daily process
- Responsible for the training and development of new employees regarding different activities – planting seeds, cultivating crops, spraying pesticides and nourishing soil with fertilizers
- Responsible for preparing & Presenting Reports to the upper management & regarding the operational & Financial effectiveness of the business.
- Participated in selecting, interviewing and hiring new employees.
- Participated in planning and implementing Marketing activities for the company.
- Takes part in reviewing insurance, banking, auditing and other board related aspects of the company.

August 2016 - August 2018

Title General Manager

Company: (Frozen factory IQF , pulp , juice ,concentration, and jam field)

Job Responsibilities:

- Arranging regular inspections for factory equipment

- Supervising the operating procedures of the factory.
- Generally reporting to the board of directors of the company & working closely with associate directors
- Collaborating with the financial Department in managing the budget for the factory.
- Following up with Exporting department regarding strategy.
- Supports board of directors in formulating policies and procedures.
- Following on the daily factory process
- Responsible for the training and development of new employees regarding different activities .
- Responsible for preparing & Presenting Reports to the upper management & regarding the operational & Financial effectiveness of the factory activities
- Collaborated with various factory communities and small business owners to develop partnerships.
- Participated in selecting, interviewing and hiring new employees.
- Participated in planning and implementing Marketing activities for the farms and factory.
- Takes part in reviewing insurance, banking, auditing and other board related aspects of the company.

May 2010 – July 2016

Title: Operation Manager

Company: El Aguizy for Agriculture Developments

Job Responsibilities:

- Coordinated with factory and farms staff to organize various tasks as per the schedule
- Executed and maintained a schedule of various activities by using the latest equipment
- Arranged for transport to transfer crops from field to factory basements before sending the stock for further refinement
- Responsible for planning and administering large crop operations, with the effective management of natural resources
- Managed farm personnel and laborers well, by providing effective supervision and close monitoring of farm operations
- Supervised farm activities and supported operations manager with useful resource management techniques to have effective utilization resources
- Organized and administered various farm activities
- Provided technical support at managing operational functions by carrying out useful technical assessments and analysis

May 2006 - April 2010

Title: Quality Manager

Company: El Aguizy. (Farms, Packhouse and Frozen factory)

Mar 2002 to Apr 2006

Title: Operation manager and deputy of GM

Company: British and Egyptian co. For Engineering food services

May 1998 to May 2001

Title: Laboratory supervisor – Quality manager

Company: ElGouna beverage co.

Sep 1996 to Apr 1998

Title: Quality Engineer at.

Company: Sonut co

Training Courses

- Beer Production and Microbiology – Carlsberg brewery in Malta 1998
- Customer Satisfaction / skills and steps
- HACCP / Concept & Implementation
- BRC / Awareness
- Food safety Introduction
- Food safety System Audit
- Food safety System / Internal Audit Course
- Global GAP – Lead Auditor Course / PRO CERT
- Field to Fork / Mark Spencer regulation in Morocco
- Cleaning & Sanitation In food Industrial
- ISO 9001, 18001 , 14001 and 22000 / Concept & Implementation .

Personal Profile and Skills

Strong leadership skills, excellent negotiation skills, ability work under pressure, meet tight deadlines, time management skills, independent thinking, strong organizational and planning abilities, demonstrates initiative, excellent analytical and problem-solving skills.

- Ability to keep calm and flexible and make quick and clear decision while coping with pressure.
- Seeks ways to cut costs and improve efficiency and customer focused.
- Ability to build and supervision team.
- Work well independently or as a teamwork.
- Ability to build an evaluation system and analyze data.
- Re-allocate resources.

Exhibitions

- Germany - Food Logistic
- Greece - Food Expo
- Turkey - Tuyap

MARKETS

- England, Belgium, Holland, Russian, Germany, Italy, China and Turkey.

Looking for

- African Market
- Pulp and concentration industry
- Managing promising entity

Languages:

- Arabic: Mother Tongue
- English: Very Good

Personal Information:

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