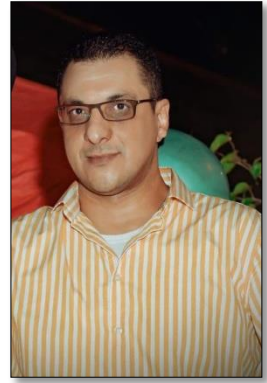


## Emad Abd El-Mohsen TAHA

Address: Surry St., Jeddah, KSA  
Date of birth: July 02, 1975  
Nationality: Egyptian  
Social status: Married  
Iqama: Transferable  
Driver's License: Valid  
Email: emad\_tahaa@yahoo.com  
Mobile: +966 56 2114590



**Objective:** Seeking a challenge position in your establishment to develop and demonstrate my abilities and skills.

### AREAS OF EXPERTISE

- Business Development
- Management
- Negotiating
- Team working / Leadership
- Staff Recruitment / Training
- Problem Solving
- Customer Relationship Development
- Meeting Customer Needs
- Marketing

### EDUCATION

British Academy, Faculty of Tourism, 1995, Cairo, Egypt  
Rank: Good

### PROFESSIONAL EXPERIENCE & SIGNIFICANT ACHIEVEMENTS

#### SALES MANAGER

2017 to CURRENT

#### Al-Saif Contracting and Advertising Materials Company

- Branch Manger
- Responsible for the sale and marketing of advertising materials

## **INTERIOR DESIGNER**

**2010 to 2017**

### **BOUNYAN COMPANY FOR GENERAL CONTRACTING**

- Project manager.
- Responsible for interior finishes.
- Responsible for the workers' affairs.

### **MASA AL-MOTAGADEMAH TRADING EST.**

- Director of Masa Trade for Building Materials and Decoration.

## **SENIOR SALES EXECUTIVE**

**2009 to 2010**

### **Nesma internet co. Jeddah, Saudi Arabia**

- Responsible for promoting company services in the most potential companies in Jeddah such as (Bayt.com, El-Masrrat Company and others).
- Making Quotation as clients requested.

## **SALES SUPERVISOR**

**2007 to 2009**

### **Al-Amodi trading Est. Jeddah, Saudi Arabia**

- Responsible for promoting company products in the most potential Furniture institutions in Jeddah (El masarat company, Armco, Ministry of health and others)
- Leading the team of sales to achieve the company objectives and plans.
- Receiving sales reports from our team and negotiate with them to solving the market problems.
- Make weekly meeting with salesmen to setting our goals and how to achieve it.
- Getting the tender to furnishing the King Abdullah College for petroleum& ..... and responsible for execution the project for period of three months.

## **SALES EXECUTIVE**

*2004 to 200*

**Dream Net Company. Jeddah, Saudi Arabia**

- Responsible for promoting company services in the most potential companies in Jeddah (Bayt.com, El-masia Company and others)
- Making Quotation as clients requested.
- Solving my customer problems and satisfy their needs.
- Coordinate with team mate.

## **SALES&MARKETING EXECUTIVE**

*2002 to 2004*

**Forix International Company. Jeddah, Saudi Arabia**

- Finding new customer (Government & private sector)
- Applying the company policy and reporting technique.
- Solving my customer problems and satisfy their needs.

## **TRAINING COURSE**

**Sales & Marketing Skills, Oxford Academy (2009), KSA**

# **COMPUTER & BUSINESS SKILLS**

## **COMPUTER:**

- Excellent command of windows operating systems.
- Good command of Microsoft Office (Word, Excel & Outlook)
- Excellent command of using Internet.

## **BUSINESS:**

- Communication skills, Presentation skills.
- Organized.
- Management Skills.
- Self-motivated.
- Active listening with exploration of the facial expression and the body language.
- Highly communication and negotiation skills.
- High ability to motivate my team (TEAM SPIRIT).
- Highly active.

## **LANGUAGE**

**Arabic (Fluent)  
English (Good).**

## **REFERENCE**

**Available upon request**