

Curriculum Vitae

Personal Statement:

: Mohamed Farouk Sharaby Name

Nationality : Egyptian

Address : Riyadh

Qualification : Faculty of Arts, Geographic Division

Work & Professional Experience:

-Purchasing manager at Al Amoudi Group.2023 till now (Riyadh)

- Acting sales manager for(OPTC) from 2021 till 2023 (Dammam)

- A key account sales Unite manager for (P&G) at ALNAGHI Co. 2013 to 2021.(Riyadh & Qassim)

- A key account Sales Section Manager for(JnJ) at ALNAGHI Co. from 2006 to 2013.(Makkah)

- A Sales representative & supervisor for United Products Co.2004 to 2006. (Makkah)

Training & Academic Courses:

- * Team Leadership Course
- * Solutions to customers' problems and objections
- * Time Management
- * Professional merchandiser 2006
- * Clarity Associate 2008
- * Transformers roadshow 2009





GOALS:

Working in the private sector suits well my ambitions and abilities. Moreover, through it I try to promote my own skills by gaining extra experience relevant to sales, marketing and administration.

Key Skills & Qualifications:

- Good leadership to the teamwork.
- Fruitful and flexible cooperation with the teamwork.
- Do daily and monthly reports to the direct manager.
- Have a very good punctuality.
- Sound behavior and conduct.
- Work under stress.
- -Aim at applying company policy and achieve its goals.
- Able to create alternative solutions in case of obstacles.
- Able to increase the customers to widen the volume of sales.
- -Effectively follow and supervise the sales representatives and coordinators to improve their performance.

Other Abilities:

- Language : Self Sufficient level in reading, writing and speaking.
- Computer :(MS Office).
- Experience: 20 years in Sales field as Sales representative & Supervisor.
- Well aware of Riyadh, Qassim, Dammam & Makkah outskirts and customers.

Contact Information:



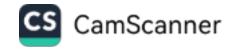
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0504633907







Hereby Certifies That

Mohammed farouk

has successfully attended Clarity 'Team Building' event and is therefore approved by the Partners of Clarity Consulting as a

CLARITY ASSOCIATE

Saturday, January 19th, 2008 Durnt Al Arus, Jeddah, KSA

Affendy Zulkifli

Andullah Hood Senior Partner

