



## Curriculum Vitae

### Personal Statement :




Name : **Mohamed Farouk Sharaby**

Nationality : Egyptian

Address : Riyadh

Qualification : Faculty of Arts, Geographic Division

### Work & Professional Experience:

- Purchasing manager at Al Amoudi Group. 2023 till now ( Riyadh)
- Acting sales manager for (OPTC)  from 2021 till 2023 (Dammam)
- A key account sales Unite manager for (P&G)  at ALNAGHI Co. 2013 to 2021. (Riyadh & Qassim)
- A key account Sales Section Manager for ( JnJ )  at ALNAGHI Co. from 2006 to 2013. (Makkah)
- A Sales representative & supervisor for United Products Co. 2004 to 2006. (Makkah)

### Training & Academic Courses:

- \* Team Leadership Course
- \* Solutions to customers' problems and objections
- \* Time Management
- \* Professional merchandiser 2006
- \* Clarity Associate 2008
- \* Transformers roadshow 2009

\* All courses were conducted by ( JnJ )



Business Development Marketing Academy



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## **GOALS:**

Working in the private sector suits well my ambitions and abilities. Moreover, through it I try to promote my own skills by gaining extra experience relevant to sales, marketing and administration.

## **Key Skills & Qualifications:**

- Good leadership to the teamwork.
- Fruitful and flexible cooperation with the teamwork.
- Do daily and monthly reports to the direct manager.
- Have a very good punctuality.
- Sound behavior and conduct.
- Work under stress.
- Aim at applying company policy and achieve its goals.
- Able to create alternative solutions in case of obstacles.
- Able to increase the customers to widen the volume of sales.
- Effectively follow and supervise the sales representatives and coordinators to improve their performance.

## **Other Abilities:**

- Language : Self Sufficient level in reading, writing and speaking.
- Computer :(MS Office).
- Experience : 20 years in Sales field as Sales representative & Supervisor.
- Well aware of Riyadh, Qassim, Dammam & Makkah outskirts and customers.

## **Contact Information :**



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