

Yousef M Saghir

Personal information

Number : 00966508727110
Email : noorhama1982@gmail.com
Address : Saudi Arabia, Buraydah

Education

Bachelor's Degree in Electrical
Engineering
University of Aleppo, Syria
Graduated: 1997

Languages

- Arabic
- English

Objective

A seasoned Electrical Engineer with over 25 years of experience. I am seeking a leadership role in a company that values expertise and efficiency, where I can leverage my technical and commercial skills to achieve company goals and expand market share, with a focus on delivering innovative solutions and strengthening client relationships.

Experiences

- **Telecommunications Engineer** | 1998 - 2003
Syrian Telecommunications Establishment (STE)
- **Sales Engineer, Projects** | 2003 - 2018
Riyadh Cables Company, Qassim Region
- **Branch Sales Manager, Buraydah** | 2018 - 2024
Riyadh Cables Company

Skills

- Leading and developing sales teams.
- Enhancing relationships and increasing sales with existing clients.
- Opening new markets and attracting new clients.
- Strategic planning to achieve sales targets.
- Strong negotiation skills and closing deals.
- Effective time and task management.
- Conducting thorough market research to identify trends and opportunities.