



AYMAN MOHAMED EZZ ELREGAL

Sales manager

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Aymon_3982@yahoo.com

Egyptian

Riyadh - Saudi Arabia

3 sept. 1982

Available transferable iqama

Car license : valid

Marital Status : Married

EDUCATION

Bachelor of Science
Chemistry department
Ain shams university

2006
Grade : Good

SKILLS

- Management
- Leadership
- Negotiation
- Communication
- Problem solving
- Interpersonal skills
- Presentation Decision making
- Customer relationship

LANGUAGES

- Arabic
- English
- Deutsch

AREAS OF EXPERTISE

- Sales management
- Marketing promotion and distribution
- Communication

COMPUTER SKILLS

- Excellent knowledge about microsoft office (word, excel, powerpoint.)
- Very good user of CRM, windows 10 and internet application

ABOUT ME

Sales manager with 10 years of experience in training, supervising sales staff, planning and implementing sales strategies
Experienced in all facets of inside sales, outside sales, and customer service with superior time management skills
Motivated,skilled in leading teams to set record-high sales figures

WORK EXPERIENCE

Sales manager 2014 - 2023

Elhamd distributing company (Egypt)

Increased the company's sales from EGP600,000 per month in 2014 to EGP 15 million per month in 2023 with an increase in the company's assets and branches Forming a sales and distribution device at the highest level by training and developing the skills of the sales team Increase and maintain the customer base by trust and long term relationship

District manager 2009 - 2013

Pharo pharm (Cairo-Egypt)

Achieved the 5 years target with minimum percentage 92% Developing of 7 medical rep every year by coaching and continous training Worked on 4 lines of pharmaceutical products and cover almost all speciality Made the launch of famous product now like (omez - ur aid - fusizon cream) with my team Made a lot of challenges like entrance of our products in some special hospitals with direct orders

Medical rep 2007 - 2008

Pharo pharm (Cairo-Egypt)

Achieved the target every year and one time was the best achiever Last period i were a team leader Worked on antibiotic line(one year) and derma line (the second year)

Medical rep 2006 - 2007

Egyptian promoting center (Cairo-Egypt)

Medical rep for shoubra area
Made launch for several new product like (zisrocin-megamox-dermovit cream)
Achieved 3 quarters with minimum 90%
But promotion in the company was by age