

MANAL ALSHEHRI

PROFESSIONAL SUMMARY

I specialize in public administration and work in the field of sales. I am looking for a new job in the field of public administration by specialty or sales by experience with the opportunity to apply my hardworking attitude and loyal nature.

CONTACT

Address: Damam, Damam
Phone: 0551109236
Email: manal11111123@gmail.com
Date of birth: 25/07/1998

WORK HISTORY

Sales Consultant, 08/2024 to 10/2024
The body shop - Damam, Saudi Arabia

- Increased brand awareness by conducting engaging product demonstrations..
- Assisted customers through entire sales process to ensure satisfaction.
- Dealt with customer queries effectively, maintaining high quality service standards.
- Monitored inventory levels to prevent stock shortages and overages.
- Collaborated with sales team to meet monthly targets successfully.
- Managed key accounts resulting in increased profitability for the store.
- Delivered convincing sales pitches to attract new clients.
- Listened to customer problems, objections and concerns, offering tailored solutions.
- Cultivated strong client relationships for sustained business growth.
- Store management in terms of achieving sales and closing daily accounts.

SKILLS

- Product knowledge
- Sales forecasting
- Sales techniques mastery
- Client relationship building
- Sales funnel management
- Quota achievement
- Product demonstration
- Effective listening
- Client acquisition
- Key account handling
- Budget management

EDUCATION

Diploma of Higher Education, General Administration, 06/2022
King Abdulaziz university - Jeddah , Saudi Arabia

LANGUAGES

Arabic Native

English B1
Intermediate