

Ahmed Hassan

Governorate of Dhofar, Salalah, Happiness District, Sultanate of Oman.

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OBJECTIVE

An experienced sales Manager dedicated to achieving growth and achieving sales Goals by successfully managing the sales team and also designing and implanting a strategic sales plan that expands the company's customer base and ensures its strong presence. As well as applying my strong skills Recruitment management , Marketing , goal setting , training and Monitoring the performance of sales representatives .

EDUCATION

- (LLB) , Ain Shams university, Cairo ,Egypt,2023
- Appreciation : Very Good

WORKEPERINCE

- Team Leader, (ATT) : -

*Marketing Department , Sutherland Company , At Fifth Settlement , Cairo, Egypt . from: Dec 2022- To :Present

Responsibilities: -

- Developing daily plans for marketing, follow-up, and collections.
- Responsible for providing exceptional service to customers and developing the team's skills in customer service, as well as overseeing them.
- Monitoring customer relations officers in terms of daily work results and comparing them with the plan, in addition to field supervision.
- Assisting customers in planning their trips.
- Coordinating with the collections officer to obtain necessary support during field visits concerning the team.
- Selling tickets to customers, calculating expenses, and confirming reservations.

■ Sales Manager, MSA perfumes Company , At Madinaty , Cairo, Egypt . from: Dec 2019- To: Nov2022

Responsibilities: -

- * Follow up on sales in the company.
- * Achieving sales gold
- * Achieving continuous consistency between demand and supply for sales that may include merchandise and wholesale.
- *Managing the company's recruitment processes, especially in the sales department .

■ Digital Marketing, Gold coast company, At Riyadh, Saudi Arabia . from: April 2016- To : Sep 2018

Responsibilities: -

- *Equipping digital media marketing institutions to enable achieving goals with plans.
- *Coordinating the creation of digital content for publication on a website, blog, email bulletin, podcast, or video.
- Managing institutions on various digital communication networks.
- * Customer knowledge about brands through improved presence on websites.
- * Improving the organization's image by providing advice to customers via social media sites.
- *Cooperation with marketing, sales, product development and brand fit.
- * Providing typical design suggestions and proposals for sales volume.
- *Strong monitoring on investment as well as key performance indicators.

■ Marketing representative, Zain Telecom company , At Riyadh, Saudi Arabia . from:June2014 – To:Dec2015

Responsibilities: -

- * Display information about the products or services you are responsible for selling.
- *Create a received image and encourage consumers to use the products.
- *Use all product types to display details about products.
- *Distribute product samples to obtain new sales opportunities.
- * Identify interests and understand customer needs and requirements .

■ Usher, Sunbulah foodstuff company , At Riyadh, Saudi Arabia . from: March2013 – To :April 2014

Responsibilities: -

- * Display information about the products or services you are responsible for selling.
- *Create a received image and encourage consumers to use the products.
- *Use all product types to display details about products.
- *Distribute product samples to obtain new sales opportunities.

INTERNSHIP

- Completed a training at **Islam Ahmed Law firm**.

Responsibilities :-

* prepared an advanced research related to a legal topic and discussed it before the research committee, and it was approved by the research committee.

*Writing invitations manually and printing them on the computer.

*Search on the website of the Ministry of Justice and Liberties or the website of the courts for the dates of the sessions, as well as a set of information related to the issuance of judgments, especially after the development of the judiciary at the level of services it provides electronically Recording sessions by writing their dates in organized tables .

EXTRACURRICULARACTIVITIES

- **Member** of Ain Shams university students union at Ain Shams university
- Organizing a legal cultural symposium and confronting terrorism for the Student Union, which was held at Ainshams University, 2019.

SKILLS

- **Computer Skills:** Excellent Knowledge of MS Word, Excel, Power point, HTML.
- **Language Skills:** Fluent in both Arabic and English ,both spoken and written.
- **Other skills:** Time management, Working under pressure, Teamwork, Problem solving.

PERSONAL DATA

- Date of Birth : December 16 1995
- Place of Birth :Cairo, EGYPT.
- Conscript Status :Exempt.